BOARD AGENDA ITEM

Item: Purchase of Network Equipment

Submitted by: Glen Finkel

Recommended by: Mike Hager

Date: 5.13.2019

Board Meeting Date: 5.20.2019

RECOMMENDATION:

It is recommended that the Kent ISD Board approve the bid from Vector Group for the amount of $290,910.00 for the purchase and installation of replacement network equipment for Kent ISD’s Center Program locations.

BACKGROUND:

This bid is to replace the edge network at the Center Program locations. The current wireless networks at the Center Programs are based on HP Aruba technology. This technology is not compatible with our existing wireless controllers and our staff are not trained to support HP Aruba. In addition, the HP Aruba access points were purchased with GRPS general funds and not Center Program dollars.

The wired networks at these locations are a mixture of Cisco switches that do not meet the technical standard of the rest of our facilities. In addition, many are considered to be “end of support” or “end of life” by the vendor.

Summary of bids by vendor:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Total Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vector Group</td>
<td>$290,910.00</td>
</tr>
<tr>
<td>Horus Group</td>
<td>$374,932.90</td>
</tr>
</tbody>
</table>

The winning bid from Vector Group includes Ruckus access points and Brocade switches for all of the Center Program locations. Despite the low number of bids, the price represents a significant discount over educational list.