
BOARD AGENDA ITEM

Information/Discussion _____
Future Action _____
Action: X

Item: Server and Network Refresh
Submitted by: Glen Finkel
Recommended by: Glen Finkel

Date: 7.27.2023
Board Meeting Date: 8.21.2023

RECOMMENDATION:

It is recommended that the Kent ISD School Board approve bid from Sentinel Technologies for replacement of server, network equipment, and installation services totaling \$581,679.

BACKGROUND:

Kent ISD sought competitive bids to replace existing application servers, core data center switches, and campus aggregation switches. The request for proposal was structured to allow vendors to bid either Cisco or Dell server equipment, and required vendors to bid Cisco network equipment. Currently, we are using Cisco products for both server and network.

Kent ISD received three compliant bids:

Vendor	Dell Technologies	Sentinel Technologies	Trace3
Server Hardware	\$243,711.79	\$244,935.00	\$310,264.49
Network Equipment	Not Bid	\$298,944.00	\$389,242.24
Professional Services	Not Bid	\$37,800	\$29,534.00

We are recommending that Kent ISD move forward with the bid from Sentinel Technologies for both the server hardware and network equipment. Maintaining a single hardware vendor and systems integrator streamlines the installation process and outweighs the price difference. Additionally, Kent ISD has experience with Sentinel professional services and expect that they will do an excellent job with the systems migration.